

January 1, 2007

Dear Moorage Customer:

As we begin the 2007 boating season on Lake Powell, we would like to take this opportunity to address **Ownership Changes** in vessels with all the owners of vessels moored or stored within Glen Canyon National Recreation Area (GLCA).

In June, 2003, the National Park Service directed the concessioners to manage all transfers of vessels or ownership in vessels moored or stored in GLCA to ensure compliance with laws, regulations, policies and guidelines of the NPS. This required that any change of ownership must involve the Boat Brokerage Office and is finalized with a Moorage Transfer Request which is done through an application process. Vessels and vessel ownership not in compliance with NPS requirements and/or vessels that had more than 18 owners as of that time were grandfathered at the recorded ownership number as of June of 2003 but vessel owners would be required to bring the vessel or the vessel ownership into compliance over time. In the case of vessel ownership, the number of owners on record as of June 5, 2003 must show a net reduction of ownership with every ownership change until the vessel ownership is in compliance with NPS regulations, policies and guidelines and has 18 owners or less. Ownership is defined as individuals with ownership interest in the boat and not defined by shares, weeks or any other terminology.

When an owner on a boat moored or stored in GLCA at Wahweap, Hall's Crossing, Bullfrog or Hite (whole or partial ownership) wishes to sell their ownership in the boat and have the moorage transfer to the new owner (partial owners must transfer the moorage or the whole boat must be removed from the moorage), they have three options.

1. Contact ARAMARK as the authorized broker in GLCA to sign up for "full brokerage". This includes:
  - a. Listing/advertising boat
  - b. Showing boat by appointment to prospective buyers
  - c. Arranging negotiations for the sale with buyers/sellers
  - d. Assisting with the collection and disbursement of sale funds
  - e. Assisting with completion of sale and transfer of moorage as applicable
  - f. Customer may not use an unauthorized broker to advertise or assist in the sale of their boat.
  
2. Contact ARAMARK as the authorized broker in GLCA at Wahweap, Hall's Crossing, Bullfrog or Hite to sign up for "partial brokerage". This includes:
  - a. Listing/advertising boat.
  - b. Forwarding prospective buyers directly to the seller
  - c. Assisting with transfer of moorage as applicable
  - d. Customer may not use an unauthorized broker to advertise or assist in the sale of their boat.
  
3. Contact ARAMARK as the authorized broker in GLCA to list their "Limited Listing (Intent to Sell)". This allows:
  - a. Owner allowed to privately advertise their sale.
  - b. Assistance with the transfer of moorage once a buyer is found for the boat.
  - c. Moorage Transfer must be approved prior to the moorage transferring to the new owner or the moorage will be refilled from the waitlist.
  - d. Customer may not use an unauthorized broker to advertise or assist in the sale of their boat.

Any change in ownership that does not follow the three options above is considered in violation of the National Park Service policy, the Moorage and Dockage Agreement as well as violation of Code of Federal Regulation (36 CFR 5.3) "Engaging in or soliciting any business in park areas, except in accordance with the provisions of a permit, contract, or other written agreement with the United States except as such may be specifically authorized under special regulations applicable to the park area is prohibited." The NPS has interpreted violations of this CFR to include the sale of personal property, or an ownership share in personal property, without the use of an authorized broker. The only NPS authorized broker for Wahweap, Bullfrog, Halls Crossing and Hite is ARAMARK

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Over the past three years, since the NPS first issued the Glen Canyon National Recreation Area Policy for Boat Brokerage, ARAMARK has attempted to work with all boat owners undergoing changes of ownership. At times, these changes were not submitted prior to the ownership change as required and ARAMARK has allowed for owners to get a better understanding of the policy and correct ownership changes after the fact.

At this time, we wish to make all owners aware of the details of the policy so that there will be no more misunderstanding going forward. You may view the NPS policies concerning ownership changes and the numbers of owners at our website, [www.lakepowellmarinas.com/indepth](http://www.lakepowellmarinas.com/indepth).

Starting on April 1, 2007, any ownership change that has not been submitted **prior** to the sale and in compliance with the NPS policies and the Moorage and Dockage Agreement will result in either a) immediate termination of the Moorage and Dockage Agreement and the boat will be required to be removed from moorage or b) the change in ownership may be submitted for approval but will be assessed fees to include the administrative fee for the Moorage Transfer Request and at the approved maximum brokerage rate of 10% of the gross sale price plus a 5% penalty fee, at the discretion of ARAMARK management.

We encourage all boat owners/ownership groups to review their ownership lists to ensure that no un-submitted changes have occurred since June of 2003. If there have been changes that need to be submitted, please do so prior to April 1, 2007 and only the minimum fees will be accessed.

To assist you with this process, we have made Amy Kania available to all owners to assist with a review of their moorage file to insure your ownership remains in compliance as well as to answer any questions that you may have concerning these policies or this process. Amy may be reached at the (928) 645-1077 (Thursdays thru Mondays) or by email at [kania-amy@aramark.com](mailto:kania-amy@aramark.com).

Sincerely,



Jon Maris  
Director of Marina Operations  
Lake Powell Resorts & Marinas-ARAMARK